

COMPANY BROCHURE

#### STAR OAROS PROJECTS AND TACILITY MANAGEMENT

### ABOUT standards

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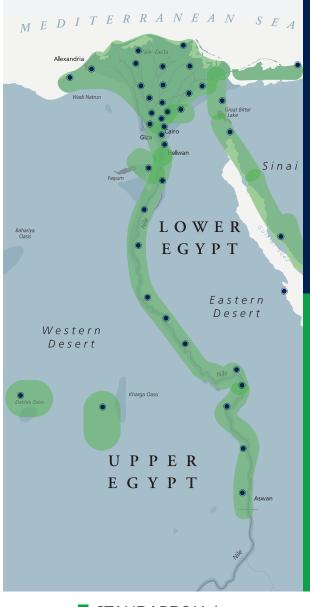
#### About STANDARDS

STANDARDS, established in 2018, is a dynamic venture by PFI (Post for Investment), the investment arm of Egypt Post.

Over the past few years, our organization has undergone a transformative journey, evolving from a Projects & Facilities Management service provider to a comprehensive community business solution.

Our repertoire of services has expanded significantly, encompassing operations and maintenance, facilities and property services, energy solutions, and more. This comprehensive approach seamlessly integrates with our construction and real estate businesses, reinforcing our commitment to becoming a one-stop destination for diverse community needs.

At STANDARDS, we firmly believe that our people are our greatest asset. Leveraging their expertise and experience, we continuously strive to deliver products and services of unparalleled quality, exceeding our customers' expectations.



STANDARDS Hubs



At STANDARDS, our organizational culture is not only solid but also sustainable, forming the bedrock of our robust business strategy. With a firm commitment to delivering exceptional service and upholding sustainability principles, we are poised for continued success in the years ahead Our journey of transformation is led by the brilliant minds of Standards experts. Their pivotal role in propelling our organization towards its highest aspirations cannot be overstated. Equipped with cutting-edge tools and techniques, they transform our visionary ideas into tangible realities, driving us closer to our ultimate goals.

### OUR VALUES \_\_\_\_\_

Loyalty

Honesty

Integrity

Respect for Others



#### OUR VISION \_\_

We aspire to be the market leaders, delivering the highest quality emergency response services throughout the Middle East & Africa. As the preferred partner for managing clients' physical assets, our commitment is to provide the fastest response times during emergencies.



#### OUR MISSION

At STANDARDS, our mission is to offer integrated facility management services that optimize our clients' environments. By supporting their core business activities and delivering real value through non-core supporting functions, we enable our clients to thrive. Our unwavering commitment is to provide these services in alignment with the best available practices, ensuring excellence in everything we do.





### CEO statement

Steven Robert

Anna Satid

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**Unrivaled Growth and Success:** Since our establishment in 2018, STANDARDS has emerged as Egypt's largest facility management company, boasting a workforce of over 3000 dedicated staff members. Our remarkable success is a testament to our unwavering commitment to excellence.

**Investment in Training and Technology:** We continuously invest in training and cuttingedge technology, ensuring that our team remains equipped to deliver the best service possible to our valued partners.

**Passion for Service:** Our passion for providing the highest quality service is the driving force behind our accomplishments. We take pride in delivering exceptional experiences to our clients.

**Leading the Industry:** With over 25 years of collective experience in the Egyptian market, our team of seasoned professionals and experts positions us as a leader in the facility management industry.

**Building Meaningful Partnerships:** Our focus is on building meaningful partnerships, rather than merely increasing market share. We believe in fostering long-lasting relationships with our clients.

**Dedicated and Professional Team:** Thanks to our committed team of Directors, Managers, and staff, we have earned a level of commitment that fills us with pride. Their dedication enables us to deliver unmatched service.



**Honored to Serve:** We are honored to serve our clients with pride and are grateful for the hard work and dedication of our colleagues at STANDARDS. Together, we are dedicated to providing the highest level of service and excellence.

With STANDARDS as your partner, you can expect unparalleled expertise, exceptional service, and a commitment to delivering the best facility management solutions in the industry. We are excited to continue our journey of gr<sub>3</sub>owth and success, driven by our passion for service and the trust of our valued partners.

### Hotline: **15261**

At STANDARDS, we provide a 24/7 hotline service for client requests, complaints, and tickets. Our dedicated team ensures swift responses and complete satisfaction through careful tracking and documentation.

#### **Branches:**

- Cairo Branch: Headquarters
- Alexandria
- Tanta
- Al-Mansoura
- Al-Sharkia
  - El-Behira

- Bany Swaif
- Al-Menia
- Suhag
- Qena
- Al-Esmailia
- Assuit
- Aswan

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### FACILITY MANAGEMENT





At STANDARDS, we excel in facility management services, striving for the highest quality standards. Our team comprises highly skilled engineers and qualified workers specializing in Engineering, Mechanical, Electrical, and Light Current services. With a commitment to excellence, we go above and beyond to exceed customer expectations and deliver unmatched service quality.

#### Soft FM Services (Non-Technical)

At STANDARDS, we understand the significance of soft services in maintaining assets and enhancing the workplace environment for optimal employee productivity and efficiency.

Implemented effectively, soft services have a positive impact, creating a comfortable and pleasant working atmosphere. This results in improved morale, increased motivation, and heightened productivity levels.

Our comprehensive soft services encompass utilities such as waste management, cleaning services, and security, essential for seamless business operations.

At STANDARDS, we take pride in assembling a team of well-trained, dedicated, skilled, and experienced professionals, ensuring superior facility management solutions for our valued clients.







# FACADE \_\_\_\_ CLEANING

Facade Cleaning: At STANDARDS, we recognize the importance of a clean and aesthetically pleasing building facade, which leaves a lasting impression on employees and visitors. Our comprehensive facade cleaning service caters to all types of facades and varying heights.

Our experienced and professional team is wellversed in safety precautions and equipped with suitable tools to deliver thorough cleaning and polishing services for glass, marble, and cladding facades. With our expertise, we guarantee a sparkling clean finish that will showcase your building at its best, creating an inviting and impressive atmosphere for all.



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# PEST \_\_\_\_\_ CONTROLS

At STANDARDS, we take a proactive approach to pest management by implementing comprehensive integrated pest management programs, specifically tailored to the unique needs of each customer's building. Our goal is to prevent and mitigate potential pest infestations, ultimately saving businesses money in the long run.

We pride ourselves on having the best-trained staff capable of dealing with flying and crawling insects, as well as all types of rodents. To ensure effective pest control, we use the strongest and finest insecticides and rodenticides authorized by the Ministry of Health, meeting the strict standards set by the World Health Organization. Our products guarantee the highest level of protection against pests, providing peace of mind for our clients.







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# LANDSCAPING \_\_\_\_\_

At STANDARDS, we understand the significance of a well-maintained outdoor appearance, as it reflects the image clients want to convey to employees, visitors, and building occupants.

Our experienced staff and lawn care professionals are dedicated to upholding the highest standards in maintaining your outdoor spaces. Our comprehensive commercial landscape management program includes scheduled lawn mowing, seasonal maintenance, plantings, trimming, and complete groundskeeping services. With our expert care, your outdoor space will look its best all year round, leaving a lasting positive impression on all who encounter it.







#### LANDSCAPING





# WASTE \_\_\_\_\_ MANAGEMENT

At STANDARDS, we recognize that waste generation is a significant concern for large and medium buildings. To address this, we offer comprehensive waste management services, catering to various waste streams, including food, glass, dry mixed recyclables, and hazardous/clinical waste. Our specialized collection services ensure the safe and responsible disposal of all waste.

We prioritize transparency and accountability by providing comprehensive reporting on all collected waste from each location, detailing volume and waste types. This enables our clients to present necessary information to relevant authorities confidently.

Our flexibility allows us to tailor waste services to meet your business needs, and we also offer on-demand waste collections when required. Our team of experts is readily available to assist you in finding the optimal waste management solution for your specific requirements. With STANDARDS, you can trust that your waste is handled responsibly, contributing to a cleaner and sustainable environment.





#### WASTE MANAGEMENT







### MARBLE POLISH

STANDARDS provides clearing and polishing services for all types of marble and granite flooring.

With experienced staff, advanced machines, and top-quality materials, we deliver reliable and durable results for our clients' satisfaction.





### MARBLE POLISH

THUR DEPARTMENT









### FM healthcare



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At STANDARDS, our Healthcare Facilities Management (HFM) Section is dedicated to maintaining, operating, and ensuring the safety of various healthcare facilities, including clinics, long-term care facilities, surgical centers, and hospitals. Our comprehensive responsibilities encompass overseeing large construction projects, ensuring governmental compliance, and providing daily cleaning, maintenance, and upkeep.

HFM diligently works to keep healthcare facilities up-to-date with the latest safety standards and regulations, prioritizing the delivery of the highest quality of care to patients. We also focus on ensuring proper staffing and equipping healthcare facilities with the necessary resources for optimal care provision.

Our five essential functions and responsibilities of healthcare facilities management include:

- 1. Managing Day-to-Day Operations
- 2. Ensuring Compliance and Certification
- 3. Maintaining a High-Quality Environment of Care
- 4. Conducting Preventive Maintenance
- 5. Managing Fit-Out Projects

With STANDARDS as your healthcare facilities management partner, you can rest assured that your healthcare facilities will function at their best, ensuring a safe and nurturing environment for both patients and staff.





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### MANAGING \_\_\_\_ DAY-TO-DAY OPERATIONS

At STANDARDS, our Facilities Managers oversee a wide range of day-to-day operations to ensure the smooth functioning and safety of healthcare facilities. Their responsibilities include:

- Establishing safety policies and maintenance programs.
- Identifying needs for repairs or renovations.
- Coordinating contractors for building repairs and new construction to meet code compliance.
- Ensuring legislative and facility compliance.
- Performing regular life safety and fire safety assessments.
- Inspecting medical gas, refrigeration, and HVAC systems.
- Overseeing utility management and electrical engineering.
- Ensuring cleanliness and orderliness in patient rooms, waiting areas, and operating rooms.
- Purchasing and installing spare parts and equipment.
- Identifying existing or emerging structural issues through building inspections.





#### MANAGING DAY-TO-DAY OPERATIONS

- Negotiating service agreements with external suppliers and service providers.
- Managing workplace safety and cleanliness awareness initiatives.

While our HFM professionals may not personally handle each task, they serve as the day-to-day managers, ensuring that all operations run efficiently and in compliance with safety standards.



### 2 COMPLIANCE \_\_\_\_\_ &CERTIFICATION

At STANDARDS, maintaining certification and building compliance is a top priority for the success of every healthcare organization. Our facilities managers play a pivotal role in ensuring that our facilities adhere to local laws and international standards. They are responsible for managing the continual upkeep of certifications and accreditations, ensuring our organization operates in full compliance. This critical task is taken seriously to guarantee the continued success of our healthcare facilities.





#### STANDARDS PROJECTS IND FINALITY MANAGEMENT

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### COMPLIANCE & CERTIFICATION







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#### ENSURING A \_\_\_\_\_ HIGH-QUALITY ENVIRONMENT OF CARE

At STANDARDS, our commitment to providing a safe and reliable Environment of Care aligns with our healthcare facility's mission. Our primary goal is to create an environment that prioritizes the safety, efficiency, and well-being of all patients, both inpatient and outpatient, as well as our staff members.

We continuously strive to improve our Environment of Care to deliver the highest quality of care and safety standards. Our HFM teams conduct routine inspections, diligently identifying and addressing any areas of concern in and around healthcare facilities. Key focus areas include fire monitoring, emergency power, water management, and air management.





#### ENSURING A HIGH-QUALITY ENVIRONMENT OF CARE

Working closely with hospital leadership, our HFM teams develop comprehensive Environment of Care plans and policies, placing the safety and well-being of patients, visitors, and staff at the forefront. These initiatives ensure that everyone within the hospital environment receives the utmost care and protection, reinforcing our commitment to excellence in healthcare services.



#### 4 PREVENTIVE \_\_\_\_\_ MAINTENANCE

At STANDARDS, we understand that hospital maintenance can be complex, especially if it relies solely on reactive methods. By implementing preventive maintenance programs, our HFM team handles routine maintenance proactively, reducing the occurrence of issues and extending the life of assets, ensuring maximum equipment performance. This approach leads to several benefits, including:

- Reduced equipment downtime
- Improved safety for staff and patients
- Increased labor efficiency through proactive measures
- Extended equipment life
- Lower maintenance and purchasing costs

Moreover, we implement defensible alternative equipment maintenance programs, allowing healthcare facilities to adjust maintenance inspection and testing frequencies based on risk assessments by qualified personnel. This approach optimizes maintenance efforts, ensuring efficient and safe operations within the healthcare environment.













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### MANAGING \_ FIT-OUT PROJECTS

STANDARDS' facilities management teams are actively involved throughout the construction process, ensuring projects stay on time and within budget. They may not lead construction projects directly, but their close involvement guarantees successful outcomes.

Healthcare facilities professionals also manage capital plans, aligning future facility investments with strategic goals. Additionally, they oversee ongoing facility upkeep and asset maintenance to maintain top standards.

With our expertise, fit-out projects are executed seamlessly, contributing to the longterm success and efficiency of healthcare facilities.



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#### MANAGING FIT-OUT PROJECTS

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### HARD FM SERVICES



#### OUR HARD FM SERVICES

At STANDARDS, our Hard FM services encompass preventive and emergency maintenance of essential building elements, ensuring our clients' business continuity and a safe environment. By integrating people, processes, systems, and technologies, our tailored Hard Services are designed to meet the unique needs of each client.

Our comprehensive range of building maintenance services includes:

- Electric Power Distribution System
- Emergency & UPS Power Systems
- Various Lighting Systems
- Refrigeration Technology (HVAC)
- Data Centers AC System (CRAC)
- Smoke Management System
- Building Management System (BMS)
- Firefighting Systems:
  - Water Sprinkler Firefighting
  - CO2 Fire Suppression System
  - FM200 Fire Suppression System
  - Fire Detection System
- Audio/Video and Public Address Systems
- Different Electronic Security Systems
- Various Conveying Systems
- Mechanical Systems Maintenance:
  - Domestic Water Pumps
  - Sewage Water Pumps
  - Submersible Pumps
  - Chilled Water Pumps
  - Cooling Tower Pumps
  - Fire Fighting Pumps
- Civil Maintenance and Repair:
  - -Carpentry Work Repairs
    - -Raised Floors Repairs
    - -False Ceiling Repairs
    - -Drywall Portions Repairs
    - -Painting Works Repairs
    - -Hard Landscape Repairs



With STANDARDS, clients can rely on our expertise to maintain and safeguard their building assets, ensuring seamless operations and a safe working environment.



# ELECTRICAL \_\_\_\_\_ SYSTEMS

At STANDARDS, we recognize that electrical systems are the backbone of any operation. With our daily operation and routine maintenance schedules, we provide top-notch service in this critical field.

Our focus is on ensuring that electrical systems are up to standard and protected from failures or shutdowns, thereby prolonging the assets' lifespan and safeguarding business operations. We prioritize creating the best environment for employees and customers, maintaining optimal lighting levels for safety and comfort. Our commitment to power-saving principles ensures efficient usage with minimal costs, while maximizing the lifespan of assets.





#### ELECTRICAL SYSTEMS

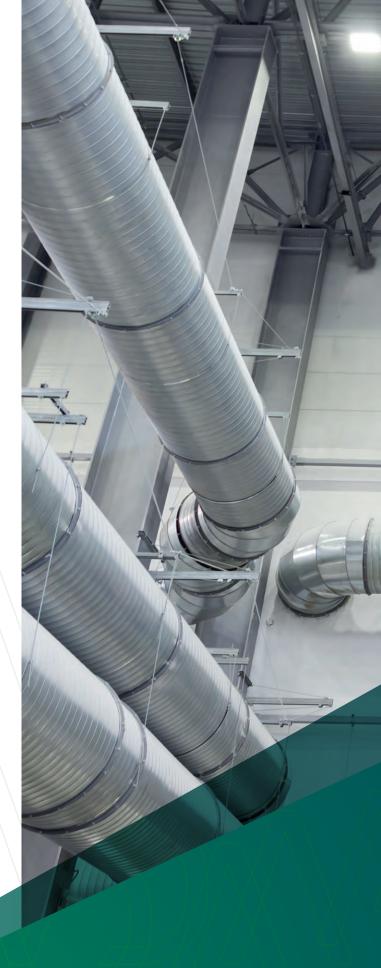
Our highly qualified team strives to deliver the highest quality service, handling daily operation and maintenance for various electrical systems within the building. This includes medium voltage networks, transformers for power conversion, and low voltage networks that power systems like lighting. With our dedication, we guarantee the safety and efficiency of all electrical systems, fostering a productive and secure environment.



### HVAC \_\_\_\_ Systems

At STANDARDS, we understand the importance of Air Conditioning Systems in maintaining a comfortable environment and improving air quality. With our daily operations and routine maintenance schedules, we offer top-notch service in this vital field. Our expert team ensures that the HVAC systems meet high standards, safeguarding against failures or shutdowns to extend their lifespan and minimize business disruptions.

We prioritize power-saving principles to optimize resource utilization while minimizing costs and maximizing the assets' longevity. Our goal is to create the best environment for employees and customers, maintaining temperature levels within safety margins for a comfortable atmosphere.





#### HVAC SYSTEMS

With our highly qualified team, we deliver the highest quality service, handling daily operation and maintenance for Heat, Ventilation, and Air Conditioning Systems. This includes Chillers station and associated cooling equipment for various areas, ensuring a well-functioning system in public zones, closed offices, and Freon air conditioning systems. We are dedicated to providing the best service possible, ensuring utmost customer satisfaction.



# FIRE FIGHTING \_\_\_\_\_ Systems

At STANDARDS, we understand the critical role of Fire Fighting Systems in safeguarding people and buildings from the dangers of fire. With our daily operations and routine maintenance schedules, we deliver the highest quality service in this crucial field.

Our expert team ensures the reliability and operability of our fire fighting systems, maximizing the lifespan of assets and providing peace of mind.

Regular inspections and testing are conducted to ensure our systems remain up to date and fully functional.

Our unwavering commitment to safety and quality means you can trust that your fire protection needs are in capable hands.

Our highly qualified team ensures the daily operation and maintenance of sprinkler firefighting, fire alarm, CO2, and FM200 equipment in both public and private areas. Safety is our top priority, and we are dedicated to providing the best possible service to protect all occupants and assets from fire hazards.





### FIRE FIGHTING SYSTEMS



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#### COMMUNICATION & SECURITY systems



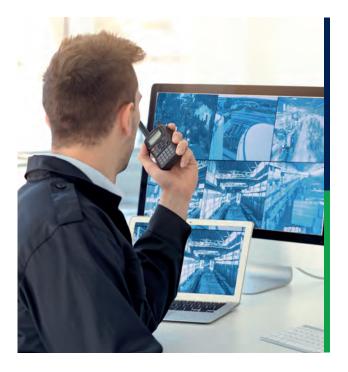
#### COMMUNICATION & SECURITY SYSTEMS

At STANDARDS, we take pride in providing cutting-edge converged networks for buildings and facilities, offering state-of-the-art IP network infrastructure that hosts essential services like voice, video, data, and other low current systems. Additionally, we specialize in high-level building security and life safety systems, ensuring the safety and protection of people and property while maintaining secure business operations.

Our commitment to excellence is evident in our high-quality ICT (information, communication & technology) and security services. We prioritize performance, integrity, reliability, and scalability in all our solutions.

Our comprehensive approach includes:

- Project Management services
- Design Review & Technical support services



- Installation services
- Maintenance services

We offer a wide range of efficient and reliable ICT & security solutions compliant with international codes and standards, incorporating the latest technologies to meet your specific business needs. Our services include:

- Fire detection & alarm system
- CCTV video surveillance system
- Access control & Intrusion systems
- Queuing system o Structure cabling & voice, data networking
- Sound, public address, and Audio-visual systems
- Building management system (BMS)

With STANDARDS, you can expect a comprehensive solution that ensures excellence through seamless integration of all activities, enabling you to focus on the growth and success of your business with confidence.



# COMMUNICATION \_ & security systems

At STANDARDS, we take pride in our successful completion of various projects, providing advanced communication and security systems for multiple Post Offices. Our accomplishments include:

#### **Accomplished Projects:**

- CCTV Systems for 1846 Post Offices
- Fire Alarm Systems for 1846 Post Offices
- Intrusion Systems for 1846 Post Offices
- Access Control Systems for 1846 Post Offices
- Time Attendance Systems for 1846 Post Offices
- Queuing Systems for 430 Post Offices
- Active Networking Components
- Audio Visual Systems
- ATM Units (1005 ATM)
- Handheld Units and Management Software for tracking delivery and shipping processes (500 Devices)
- Access control system including Turnstiles, Barrier Gates, and Handicap Gates for El-Zohor Club and Zamalek Club
- UPS Units 3-Phase (10KVA, 20KVA) for Post Offices (800 Units)
- UPS Units 1-Phase (6KVA) for Post Offices (1046 Units)
- UPS Units 1-Phase (3KVA) for Post Offices (2309 Units)





#### COMMUNICATION & SECURITY SYSTEMS

#### **Current Projects (Preventive and Predictive Maintenance):**

- CCTV Systems for 655 Post Offices
- Fire Alarm Systems for 655 Post Offices
- Intrusion Systems for 655 Post Offices
- Access Control Systems for 655 Post Offices
- Queuing Systems for 655 Post Offices.
- UPS 3-Phase (10KVA, 15KVA, 20KVA) for 595 Post Offices

At STANDARDS, we are committed to providing top-notch communication and security systems and ensure the ongoing maintenance and reliability of these systems for our valued clients.





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